



SULLIVAN BANK

The Gold Standard eNews

A newsletter published quarterly for customers of Sullivan Bank.



Linda Weiskopf Celebrates 50 Years!



Back in 1970, a young woman named Linda Weiskopf filled out an employment application requesting a job as a teller. The application asked how much the candidate wanted to make and Linda responded \$280 per month. It turned out to be one of the best bargains the bank ever made!

Linda Weiskopf started as a teller on May 14, 1970 and quickly rose to the rank of supervisor. When the Motor Bank at Fisher and Springfield in Sullivan was opened in 1972, Linda was named manager of that busy location. By 1993, she was named an Assistant Vice President by the board of directors. In 1994, the bank purchased Meramec State Bank at what is now our I-44 location in Sullivan. As that branch grew, in 1997 Linda was asked to move to I-44 and take over as the Teller Supervisor. In January of 2016, the board promoted Linda to Vice President – a position she still holds. At the end of December in 2017, Linda requested to leave the public work of the teller area and to work less hours. As was her plan, she continues to work on the BSA/AML risk program, with no retirement date in sight.

When Linda started at Sullivan Bank, postage was 6¢ and a gallon of gas was 36¢. Richard Nixon was the

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Bank Kicks off 125 Day Customer Reward and Reinvestment Campaign

We are excited to celebrate our 125th Anniversary with our summer promotion! Sullivan Bank is rewarding customers with \$125 in community gift cards. Customers are randomly selected each weekday from June 1st through October 3rd. Sullivan Bank is proud to support locally owned businesses hit hard by the COVID-19 pandemic.

Official contest rules are on our website at

<http://www.sullivanbank.com> or at any Sullivan Bank location.

An Update on St. Clair

As was suspected, the excavation workers in St. Clair hit rock after less than two feet of digging. While this made trenching for lines and excavation for footings and foundations a challenge, work has continued. Weather and supply lines permitting, the branch should still be opened before the end of 2020 and will have a "rock solid" foundation!

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Linda Weiskopf Celebrates 50 Years! (continued)

U.S. President. Linda witnessed the introduction of currency counters, debit cards, mobile banking, and the elimination of passbook savings stamps. She can attest to the graduation from typing to word processing to computers. The Internet was not around back then. Linda has seen the bank go from a limited staff to about 130 employees and soon nine locations. In fifty years here, Linda has served under three presidents: John W. Waller, Milt Branum, Jr., and Michael P. Hoffman. "If it was possible to count, Linda is accredited with acclimating and training more employees than any other Sullivan Bank employee

has ever done." stated bank President, Mike Hoffman. He went on to add "Hopefully, we will be able to have a more public acknowledgment for Linda at a later time, but we didn't want her anniversary to slip by without giving her the recognition she deserves."

Fifty years. Hundreds of friendships. Millions of customers served. Congratulations to Linda Weiskopf for all those years of dedicated service!



Linda Weiskopf was honored on May 14 for fifty years of service with Sullivan Bank. Pictured here with Linda is Mike Hoffman presenting a gift and a resolution passed by the board of directors recognizing Linda for her dedication.

SCHOLARSHIPS

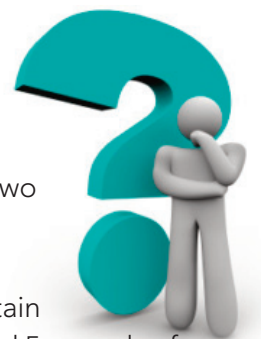
High school may have been cancelled for the remainder of the year, but the students still graduated. Sullivan Bank was proud to continue our tradition and awarded

a \$500 scholarship to a student in each of our market areas. It is nice to know that even amid all the chaos, good things still happen!

Brain Teasers

Let's stay young by seeing how we do thinking through these brain teasers.

1. In a deck of ordinary playing cards, two of the Jacks are one-eyed; the other Jacks have two eyes. What is the total number of eyes on the four Jack cards?
2. If you are convicted of the crime of embracery, what have you done?
3. Most of us use it every day in our homes. If we purchased 100 pounds of it, it would contain approximate 87 pounds of water; 4 pounds of fat; 4 pounds of casein, ash and albumin; and 5 pounds of sugar. What is it?
4. Five automobiles were lined up bumper-to-bumper. How many bumpers were actually touching each other?
5. Would it be cheaper for you to take one friend to the movies twice, or two friends at the same time?
6. What is the most popular prepared drink in the world?
7. If you entered a dark room and had only one match and there was a kerosene lamp, an oil stove, and a cigarette, which would you light first?



ANSWERS: 1) Twelve: each Jack has two faces; 2) Embracery is the crime of trying to influence a jury or a judge corruptly; 3) Milk; 4) Eight; 5) Two friends at the same time. Then you would have to buy only three admissions; 6) If you took one friend twice, you would have to buy his ticket twice and your own twice as well; 7) The match, silly.

ECONOMIC LIFEBLOOD

During this crazy time of pandemic, we all faced different circumstances and unique challenges.

When our government saw the need to get money into the hands of its citizens quickly, banks were naturally at the forefront as the economic intermediary. Like the heart pumps blood into the cardiovascular system of our bodies, the banks began processing Paycheck Protection Program loans to keep businesses from furloughing employees, identifying and distributing stimulus checks into the hands of the correct owners, and working with loan customers to extend or modify existing debt. While banks are normally very regulated, these developments were achieved without much clear guidance of how to accomplish the goals in mind



With all that being said, we want you, our customers and friends, to know that it has been and will continue to be, our honor to be trusted with your business and personal banking relationships. We felt not just a duty, but a strong desire to see each and every one of you thrive during this time of severe economic challenge. We thank you for bearing with us as we worked remotely and for understanding the need to transact business through our drive-thru lanes. As we resume moving toward more normal banking routines, we thank you and hope you will continue to let us be the economic lifeblood for all your banking needs.

We Made The News

Beau and Jenica Bartolotta and big brother, Walton, welcomed new baby girl, Ettalyn Jantell on March 29! She weighed in at 7 lbs. 11 oz. and was 20" long. Congratulations, Beau!

Sullivan Loan Officer, Matt Dace, reported that he and wife, Lisa, became grandparents again when Nicole and Clark had little Claire Renee Wilcox on March 28! She was 6 lbs. and 2 oz. and 18 inches of beautiful! Congratulations to these new grandparents!

Congratulations to Union Teller, Julia Sedlacek, who had her first baby, Harrison James Stengele, on April 17th. He weighed 6 lbs. 11 oz and was 19-1/2" long.

Cuba Teller, Sammie Gilliam and her husband, Wesley, welcomed their first child, Easton, who was born on May 2, 2020, weighing in at 8 lbs. 10 oz. and was 22" long. Way to go, Sammie!

We were also happy to help Tori and David McCulloch welcome Brynn Rose, who was born on May 8th. She weighed in at 6lbs. 15 oz. and will be guarded by big brother, Blake, age 8. Tori works part-time as a teller at the Sullivan I-44 location.

Everlie Ann Orr was born to Sullivan Compliance Assistant, Alyssa Orr, and her husband, Blake on May 31. Everlie was welcomed home by big sis, Mabrie. Everlie joined us at 8 lbs. 10 oz.

We send a special kudos to Springfield Teller, Breanna Prest, who graduated from Missouri State University with a degree in Finance and a minor in Economics. Good job, Breanna!

Sullivan Downtown Teller, Madelynn Mallory, graduated from East Central College with honors. Way to go, Maddie!



Have You Tried Zelle®?

For those of you who use online banking and transfer funds between your accounts, Zelle is a natural extension and works in much the same manner. By using Zelle, you can make person-to-person transfers to anyone using only an email address or U.S. mobile phone number. It is easy and safe and the funds are transferred in just minutes when the email address or mobile number is already a Zelle user, too. Splitting that lunch bill? Just request or send your companion your share via Zelle! Need to collect a fee from all the members of your ball team? Just send the request in Zelle and you have good records of who has paid! For questions, just call us at (800)-645-3191.



Our Family Milestones

Tori McCulloch - 4/12/2005 - 15 years

While Tori McCulloch is primarily a school teacher, she remains as an on-demand teller to help us out on Saturdays and sometimes during the summer. Congratulations to Tori McCulloch on 15 years with Sullivan Bank!

Glenn Overschmidt - 4/24/2000 - 20 years

In April of 2000, Glenn Overschmidt joined the bank as the Union Branch Manager, a position he has held for twenty years now! Glenn is also one of the primary lenders for the Union market and serves many customers in that manner. Under his leadership the branch has seen rapid growth and the Union area finds his fellow Sullivan Bank associates active in many local organizations. In 2010, the board of directors promoted Glenn to a Senior Vice President. Congratulations, Glenn, on twenty years with Sullivan Bank!

Linda Weiskopf - 5/14/1970 - 50 Years

We can't say enough about our employee who has been with Sullivan Bank longer than any other employee, and who is celebrated fifty years with the bank! Please join us in congratulating Linda Weiskopf on her fifty years of service!

Suzanne Swoboda - 5/18/2015 - 5 years

We are pleased to be celebrating a five year anniversary with Suzanne Swoboda! Suzanne is a Loan Coordinator at our Union branch, helping to process all types of loans, but with a specialty in mortgage lending. Suzanne handles a busy area with a heavy workload and we appreciate all she does! Please join us in congratulating Suzanne on her 5th anniversary with the bank!

Joey Lochner - 6/23/2015 - 5 Years

Congratulations to Joey Lochner on five years with Sullivan Bank! Joey worked his way through college as a Teller in our Springfield location. After graduating with a business degree he moved within the bank to the lending area. Recently, Joey has accepted duties assisting with all types of loans, but with a focus on commercial lending in the Union area. Enjoy your 5th anniversary with the bank, Joey!